

Mission *'To continue being a successful business, offering quality products and services that make New Zealand homes more comfortable and energy efficient.'*



What products do we offer?

Energy Saving Centre is the exclusive retailer of Insulglaze – Energy Smart Double Glazing, that is manufactured by sister company Energy Saving Products. The Energy Saving Centre's product portfolio also includes a targeted range of additional high-performance, branded, energy efficient products.

Insulglaze – (Primary Product) Our unique retro-fit double glazing system, designed specifically for existing homes and businesses.

Pink Batts – New Zealand's most popular form of insulation for domestic and commercial insulation requirements.

Fujitsu – New Zealand's favourite air provides perfect temperatures at the touch of a button all year round. Fujitsu makes homes cosy in winter and cooler in summer while maximising energy savings.

What returns can I expect?

Energy Saving Centre is a proven success story. With the current global emphasis on energy savings and efficiency there are considerable marketplace opportunities for our products. You will have the ability to earn an attractive return; however, like all businesses, your financial return will reflect the effort you put into your business. If we believe you have what it takes to become a successful franchisee, we will, at a later stage, share financial information with you based on our experience of running a successful Energy Saving Centre business. We make no guarantees that you will achieve similar results, but the information will help you prepare your own projections. Suffice it to say, we expect a dedicated franchisee to not only draw a wage but make a healthy return on their investment as well.

What are the next steps?

If you think an Energy Saving Centre franchise could be the business opportunity that's right for you, please return the enclosed Expression of Interest form. We will then contact you to exchange preliminary information to explore our mutual interest in working together.



Insulglaze
Energy Smart Double Glazing



Contact: Murray Clark, National Franchise Support Manager

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FANZ – Energy Saving Centre subscribes to the Code of Practice and Code of Ethics of the Franchise Association of New Zealand (Inc)

† <http://www.energywise.govt.nz/why-be-energy-efficient/be-warmer-and-healthier>

Put your energy to good use... with this great business opportunity!

Franchise Summary




ENERGY SAVING CENTRE®



Vision

'To become New Zealand's market leader in retro-fit double glazing, by means of an effective network of Energy Saving Centre Franchises, that proudly support other energy efficient products.'



Energy Saving Centre has a proud history and has been operating successfully in Christchurch since 1996.

The company is experiencing an increasing demand for their products as more and more families and businesses are seeking energy efficiency and comfort through the installation of Insulglaze – Energy Smart Double Glazing. In addition, Energy Saving Centre has a range of high performance, branded, energy efficient products.

The company has had considerable success within the Canterbury area, where there are over 7000 warmer, healthier and drier homes because they installed our energy smart products. We are committed to build on our success.

We have employed New Zealand's leading franchise consultancy to work with us to develop a carefully planned and thoroughly documented system to ensure the franchise system works well. This business opportunity will allow you to develop your own franchise business with a great future.


Franchise Opportunity

Research shows 900,000 homes in Zealand have insufficient insulation[†] and over 90% of these homes are single glazed. Energy Saving Centre has the perfect product portfolio to make these homes more comfortable, healthier and drier whilst saving energy all year round.

In comparison to starting a business from scratch investing in a franchise is considerably different. As an Energy Saving Centre franchisee, we will show you how you can use *our* business systems to develop *your* own profitable business enterprise. We will provide you with comprehensive initial training and the ongoing business support required to help facilitate your success.

An Energy Saving Centre franchise provides you with all the benefits of owning your own business, with the added advantage of belonging to a network where ongoing support and assistance is provided. Your success is our success!

We will also need you to be a team player, and be capable of working within the system, adhering to prescribed procedures and policies.



We are now seeking motivated people with a passion for sales and good business acumen, who can maximise this opportunity and replicate our success throughout the country in this very rewarding business.

What level of investment is required?

To establish your Energy Saving Centre business you will need access to funds upwards of \$100,000 (subject to territory). This covers startup, operational costs, initial training and franchise fee. You will also need a suitable vehicle/s and in some locations, a showroom may be required. Once your business commences trading, an affordable monthly franchise fee and a marketing contribution levy will be payable, based on a percentage of total sales.